

## 10 QUESTIONS to Ask Your Real Estate Agent

1.

HOW LONG HAVE YOU BEEN A **FULL-TIME REAL ESTATE AGENT** IN MY MARKET?

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2.

HOW MANY **HOMES** DO YOU CLOSE EACH YEAR?

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3.

WHO WILL BE MY **PRIMARY POINT OF CONTACT**?

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4.

WHAT **QUALITIES** OR **CERTIFICATIONS** SET YOU **APART** FROM OTHER AGENTS?

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5.

HOW WILL YOU **HELP** ME **SELL** AND/OR **BUY** A HOME IN A **COMPETITIVE MARKET**?

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6.

WHAT'S YOUR **COMMISSION FEE**?

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7.

DO I HAVE TO **SIGN** A **CONTRACT** WITH YOU, AND CAN I **CANCEL** WITHOUT **PENALTY**?

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8.

HOW WILL YOU **COMMUNICATE** WITH ME?

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9.

HOW DO YOU SET **REALISTIC EXPECTATIONS** FOR YOUR CLIENTS?

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10.

WHO CAN I **CONTACT** FOR A **REFERENCE**?

Contact Name: \_\_\_\_\_ Phone Number: \_\_\_\_\_

Agent Name: \_\_\_\_\_ Agency: \_\_\_\_\_